

Assistant Director of Digital Strategies and Engagement  
University at Buffalo, The State University of New York

Direct Link: <https://www.AcademicKeys.com/r?job=231753>

Downloaded On: May. 9, 2024 6:50am

Posted Mar. 1, 2024, set to expire Aug. 4, 2024

<b>Job Title</b>	Assistant Director of Digital Strategies and Engagement
<b>Department</b>	University Advancement
<b>Institution</b>	University at Buffalo, The State University of New York Buffalo, New York
<b>Date Posted</b>	Mar. 1, 2024
<b>Application Deadline</b>	Open until filled
<b>Position Start Date</b>	Available immediately
<b>Job Categories</b>	Associate/Assistant Director
<b>Academic Field(s)</b>	Development/Institutional Advancement
<b>Job Website</b>	<a href="https://www.ubjobs.buffalo.edu/postings/48726">https://www.ubjobs.buffalo.edu/postings/48726</a>

**Apply By Email**

**Job Description**

The Assistant Director of Digital Strategies and Engagement is a key member of the dynamic and mission-driven University at Buffalo Advancement team. In addition to joining UB's talented team of Advancement professionals, the candidate will have the opportunity to take part in a cutting-edge advancement program that will change the face of annual giving.

Reporting to the Executive Director of Annual Giving, the Assistant Director is focused on developing and executing digital strategies that will lead to donor acquisition and retention, and additional philanthropic dollars and donors for the university.

In addition, the Assistant Director will:

- Proactively identify compelling crowdfunding campaigns throughout the university and collaborate

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with both university and internal Advancement partners to achieve established goals.

- Educate campus partners on industry best practices and provide guidance through typical stages of a fundraising campaign.
- Focus on providing a first-class philanthropic experience for all donors, with an emphasis on acquisition of new donors, by leveraging digital engagement and solicitation strategies to effectively secure and steward new donors.
- Operate with defined metrics and objectives related to the number of campaigns, donor counts, and dollars raised; and engage in collaborative efforts with colleagues from Advancement Communications, Alumni Engagement, Annual Giving, and advancement officers across various schools.

This role is critical to helping the University at Buffalo achieve both its near-term annual giving goals and long-term fundraising objectives. Candidates should be self-motivated and positive professionals, with a team-first optimistic attitude, eager to embody the UB spirit and engage alumni and friends at a high velocity in a personalized manner, at scale.

### **Division of University Advancement**

Building stronger connections with UB's nearly 300,000 alumni and donors worldwide is critical to the university's goal: to situate UB among the nation's top 25 public research universities. UB alumni and friends are grateful and generous, supporting the largest, most ambitious fundraising campaign the university has ever launched. Through Boldly Buffalo: The Campaign for UB, we seek to raise \$1 billion. We invite you to join our University Advancement team and be part of our historic efforts.

### **Outstanding Benefits Package**

Working at UBF comes with benefits that exceed salary alone. There are personal rewards including comprehensive health and retirement plan options. We also focus on creating and sustaining a healthy mix of work, personal and academic pursuit - all in an effort to support your work-life effectiveness. Visit our UBF benefits website to learn about our [benefit packages](#).

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**About The University at Buffalo**

The University at Buffalo (UB) #ubuffalo is one of America's leading public research universities and a flagship of the State University of New York system, recognized for our excellence and our impact. UB is a premier, research-intensive public university dedicated to academic excellence. Our research, creative activity and people positively impact the world. Like the city we call home, UB is distinguished by a culture of resilient optimism, resourceful thinking and pragmatic dreaming that enables us to reach others every day. Visit our website to learn more about the [University at Buffalo](#).

University at Buffalo is an affirmative action/equal opportunity employer and, in keeping with our commitment, welcomes all to apply including veterans and individuals with disabilities.

**Contact Information**

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

**Contact**

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