

Sr. Director/Director/Associate Director of Advancement,
School of Engineering and Applied Sciences
University at Buffalo, The State University of New York

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Posted Nov. 7, 2023, set to expire Aug. 4, 2024

Job Title	Sr. Director/Director/Associate Director of Advancement, School of Engineering and Applied Sciences
Department	University Advancement
Institution	University at Buffalo, The State University of New York Buffalo, New York
Date Posted	Nov. 7, 2023
Application Deadline	Open until filled
Position Start Date	Available immediately
Job Categories	Director/Manager Associate/Assistant Director
Academic Field(s)	Development/Institutional Advancement
Job Website	https://www.ubjobs.buffalo.edu/postings/46374

Apply By Email

Job Description

[University Advancement](#) has a vacancy on the fundraising team working in support of the [School of Engineering and Applied Sciences](#). A Senior Director/Director/Associate Director of Advancement title will be considered, dependent on the selected candidate's qualifications for this position.

It's an exciting time for the UB School of Engineering and Applied Sciences! The University recently announced a historic \$40 million commitment to support engineering and computer science education and the construction of a new building that will serve as a hub for student learning and activity.

Duties will include:

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- Work closely with the Senior Executive Director and colleagues in the Division of University Advancement, as well as the Dean, faculty, and key volunteers to pursue a coordinated and strategic program of cultivation and solicitation of major gift prospects and donors for the School of Engineering and Applied Sciences.
- Develop and manage a donor/prospect portfolio of individuals, including those in early-stage cultivation and/or with whom the university has little to no relationship. The Senior Director/Director is responsible for a portfolio of 125 individuals and gift size of \$100k+; the Associate Director is responsible for a portfolio of 150 individuals and gift size of \$50k+. All are responsible for 132+ donor visits per year.

Desired candidates are those that seek a challenging and results-oriented opportunity within a complex, diverse, and multidisciplinary organization. Candidates with a strong track record of goal-achievement, a passion for higher education and research, and who are intellectually curious about the social and community impact of higher education and its constituents' philanthropic passions are encouraged to apply.

Division of University Advancement

Building stronger connections with UB's nearly 300,000 alumni and donors worldwide is critical to the university's goal: to situate UB among the nation's top 25 public research universities. UB alumni and friends are grateful and generous, supporting the largest, most ambitious fundraising campaign the university has ever launched. Through Boldly Buffalo: The Campaign for UB, we seek to raise \$1 billion. We invite you to join our University Advancement team and be part of our historic efforts.

Outstanding Benefits Package

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Working at UB comes with benefits that exceed salary alone. There are personal rewards including comprehensive health and retirement plan options. We also focus on creating and sustaining a healthy mix of work, personal and academic pursuit - all in an effort to support your work-life effectiveness. Visit our benefits website to learn about our [benefit packages](#).

About The University at Buffalo

The University at Buffalo (UB) #ubuffalo is one of America's leading public research universities and a flagship of the State University of New York system, recognized for our excellence and our impact. UB is a premier, research-intensive public university dedicated to academic excellence. Our research, creative activity and people positively impact the world. Like the city we call home, UB is distinguished by a culture of resilient optimism, resourceful thinking and pragmatic dreaming that enables us to reach others every day. Visit our website to learn more about the [University at Buffalo](#).

University at Buffalo is an affirmative action/equal opportunity employer and, in keeping with our commitment, welcomes all to apply including veterans and individuals with disabilities.

Contact Information

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

Contact