

Director of Enrollment
Old Dominion University

Direct Link: <https://www.AcademicKeys.com/r?job=264569>

Downloaded On: Oct. 30, 2025 3:45am

Posted Oct. 29, 2025, set to expire Feb. 27, 2026

Job Title	Director of Enrollment
Department	DL ONLINE COURSE DEVELOPMENT
Institution	Old Dominion University Norfolk, Virginia
Date Posted	Oct. 29, 2025
Application Deadline	Open until filled
Position Start Date	Available immediately
Job Categories	Director/Manager
Academic Field(s)	Enrollment Management/Registrar Enrollment Management/Registrar
Job Website	https://jobs.odu.edu/postings/24622
Apply By Email	
Job Description	

Job Summary

The Director of Enrollment leads ODUGlobal's student recruitment and enrollment operations. This role is responsible for developing and executing data-driven strategies that meet institutional enrollment goals, enhancing the prospective student experience, and strengthening ODUGlobal's position in the competitive online education market. The Director leads a high-performing team through a consultative sales approach, ensuring speed-to-contact, personalized engagement, and seamless transitions from inquiry to enrollment. In close collaboration with admissions, advising, and student experience focused for the online student, the Director drives initiatives that support student success, retention, and institutional growth while fostering a culture of excellence, innovation, and continuous improvement.

Director of Enrollment
Old Dominion University

Direct Link: <https://www.AcademicKeys.com/r?job=264569>

Downloaded On: Oct. 30, 2025 3:45am

Posted Oct. 29, 2025, set to expire Feb. 27, 2026

Position Type

FullTime

Type of Recruitment

General Public

Minimum Qualifications

- ***Master's Degree in a related field of study required.***
- Significant experience in online education recruitment, onboarding, and enrollment management practices.
- Significant supervisory experience in a higher education setting.
- Ability to make data-driven decisions and to develop metrics and analytics to support student success initiatives.
- Excellent written and verbal communication skills required.
- Basic computer skills required (word processing, spreadsheets, etc.).
- Demonstrated ability to manage multiple deadline and sensitive assignments.
- Ability to work with diverse populations
- The position is fully remote but requires occasional travel to campus and conferences.
- Minimum of 5 years of progressive experience in student enrollment management, preferably within an online or higher education environment.

Contact Information

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

Contact

,