

Senior Director of Development (Harbert College of
Business)
Auburn University

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Posted Jun. 17, 2025, set to expire Oct. 31, 2025

Job Title	Senior Director of Development (Harbert College of Business)
Department	Business Constituency Adv
Institution	Auburn University Auburn, Alabama
Date Posted	Jun. 17, 2025
Application Deadline	Open until filled
Position Start Date	Available immediately
Job Categories	Director/Manager
Academic Field(s)	Development/Institutional Advancement
Job Website	https://www.auemployment.com/postings/54232

Apply By Email

Job Description

Auburn Advancement and the Harbert College of Business is excited to begin the search for a Senior Director of Development to join our philanthropy team! In this position, you will guide a high-performing team of fundraisers, collaborate with university and industry partners, and drive philanthropic success to support the strategic priorities of the Harbert College of Business.

What You'll Do:

- **Lead and Inspire:** Mentor and manage a team of development professionals, ensuring clarity of goals, accountability, and a culture of high performance. Coach and develop team members to foster professional growth.
- **Build Relationships and Raise Support:** Personally manage a portfolio of major gift prospects, traveling to cultivate, solicit, and steward donors whose support will drive the College's initiatives forward.

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- **Develop Strategy and Evaluate Impact:** Meet and exceed unit goals and monitor progress towards benchmarks. Evaluate team effectiveness and develop tailored solicitation strategies to ensure fundraising success.
- **Partner for Progress:** Work closely with the Dean and the Associate Vice President of Philanthropy to align advancement strategies with institutional goals. Guide and support campaign committees and advisory councils to maximize impact.

Why You'll Love It Here:

- **Impactful Work:** Your efforts will directly contribute to the growth and success of Auburn University and its priorities.
- **Collaborative Environment:** Join a team of dedicated professionals who are committed to making a difference.
- **Purpose Driven Work:** Align your passion and fulfillment to your work, where you're trusted to reach your full potential and achieve your pinnacle career experience.
- **Culture by Design:** Thrive in a culture that champions respect, accountability, and professional development.

Now is the perfect time to join Auburn Advancement, a dynamic team encompassing Operations and Strategy, Culture and Talent, Engagement, Philanthropy, and Communications. Under the visionary leadership of Senior Vice President Rob Wellbaum - a seasoned and respected advancement professional - our organization is set to revolutionize the future of Advancement.

Contact Information

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

Contact

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