

Director of Development
Auburn University

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Posted May 29, 2025, set to expire Oct. 31, 2025

Job Title Director of Development
Department Central Philanthropy
Institution Auburn University
Auburn, Alabama

Date Posted May 29, 2025

Application Deadline Open until filled
Position Start Date Available immediately

Job Categories Director/Manager

Academic Field(s) Development/Institutional Advancement

Job Website <https://www.auemployment.com/postings/53853>

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Job Description

Auburn Advancement is excited to begin the search for a Director of Development (Central Philanthropy) to join our philanthropy team!The Director of Development (Central Philanthropy) will play a critical leadership role, both independently and collaboratively, in cultivating relationships with donors capable of making major and principal gifts.

This position strategically leverages the vision and influence of university leadership to secure support for key university priorities, as well as for various colleges and units across campus. The Director provides direction and vision for a team of fundraisers, including multiple regional gift officers and specialized officers supporting units such as the Auburn University Ralph Brown Draughon Library and the Jule Collins Smith Museum of Fine Art at Auburn University.

This individual is responsible for implementing a comprehensive portfolio of fundraising initiatives focused primarily on securing major and principal gifts. This role partners closely with fundraising colleagues, academic leaders, faculty, and volunteers to advance the university's philanthropic

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objectives.

What You'll Do:

- **Lead with Vision:** Manage and motivate a team of talented fundraisers to achieve ambitious fundraising goals, fostering a culture of excellence and collaboration.
- **Engage and Inspire:** Work with prospects, donors, corporations, foundations, faculty, and high-level administrators to secure funding and support for Auburn University.
- **Drive Impactful Fundraising:** Maintain comprehensive and consistent records, regularly auditing data for accuracy and integrity to support reporting and compliance requirements.
- **Champion Philanthropy:** Build meaningful relationships with philanthropic donors, securing transformative gifts, and inspiring a culture of giving that directly supports Auburn Advancement and Auburn University's mission and growth.

Why You'll Love It Here:

- **Impactful Work:** Your efforts will directly contribute to the growth and success of Auburn University and its priorities.
- **Collaborative Environment:** Join a team of dedicated professionals who are committed to making a difference.
- **Purpose Driven Work:** Align your passion and fulfillment to your work, where you're trusted to reach your full potential and achieve your pinnacle career experience.
- **Culture by Design:** Thrive in a culture that champions respect, accountability, and professional development.

Now is the perfect time to join Auburn Advancement, a dynamic team encompassing Operations and Strategy, Culture and Talent, Engagement, Philanthropy, and Communications. Under the visionary leadership of Senior Vice President Rob Wellbaum - a seasoned and respected advancement professional - our organization is set to revolutionize the future of Advancement.

****The nature of this role is highly externally focused, requiring frequent travel and meetings on and off campus during regular and non-traditional business hours, and is therefore expected to operate with high-levels of autonomy****

Contact Information

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Please reference Academickeys in your cover letter when
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Contact

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