

**Senior Director of Development  
Auburn University**

Direct Link: <https://www.AcademicKeys.com/r?job=257346>

Downloaded On: Jul. 25, 2025 8:49pm

Posted May 23, 2025, set to expire Oct. 31, 2025

<b>Job Title</b>	Senior Director of Development
<b>Department</b>	Harbert College of Business
<b>Institution</b>	Auburn University Auburn, Alabama
<b>Date Posted</b>	May 23, 2025
<b>Application Deadline</b>	Open until filled
<b>Position Start Date</b>	Available immediately
<b>Job Categories</b>	Director/Manager Senior Executive Officer
<b>Academic Field(s)</b>	Development/Institutional Advancement
<b>Job Website</b>	<a href="https://www.auemployment.com/postings/53775">https://www.auemployment.com/postings/53775</a>
<b>Apply By Email</b>	
<b>Job Description</b>	

**Auburn Advancement and the Harbert College of Business is excited to begin the search for a Senior Director of Development to join our philanthropy team!**In this position, you will guide a high-performing team of fundraisers, collaborate with university and industry partners, and drive philanthropic success to support the strategic priorities of the Harbert College of Business.

**What You'll Do:**

- **Lead and Inspire:** Mentor and manage a team of development professionals, ensuring clarity of goals, accountability, and a culture of high performance. Coach and develop team members to foster professional growth.
- **Build Relationships and Raise Support:** Personally manage a portfolio of major gift prospects, traveling to cultivate, solicit, and steward donors whose support will drive the College's initiatives

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forward.

- **Develop Strategy and Evaluate Impact:** Meet and exceed unit goals and monitor progress towards benchmarks. Evaluate team effectiveness and develop tailored solicitation strategies to ensure fundraising success.
- **Partner for Progress:** Work closely with the Dean and the Associate Vice President of Philanthropy to align advancement strategies with institutional goals. Guide and support campaign committees and advisory councils to maximize impact.

### **Why You'll Love It Here:**

- **Impactful Work:** Your efforts will directly contribute to the growth and success of Auburn University and its priorities.
- **Collaborative Environment:** Join a team of dedicated professionals who are committed to making a difference.
- **Purpose Driven Work:** Align your passion and fulfillment to your work, where you're trusted to reach your full potential and achieve your pinnacle career experience.
- **Culture by Design:** Thrive in a culture that champions respect, accountability, and professional development.

Now is the perfect time to join Auburn Advancement, a dynamic team encompassing Operations and Strategy, Culture and Talent, Engagement, Philanthropy, and Communications. Under the visionary leadership of Senior Vice President Rob Wellbaum - a seasoned and respected advancement professional - our organization is set to revolutionize the future of Advancement.

### **Contact Information**

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

### **Contact**

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