

Development Officer (College of Education)  
Auburn University

Direct Link: <https://www.AcademicKeys.com/r?job=249823>

Downloaded On: Dec. 4, 2024 2:17pm

Posted Dec. 2, 2024, set to expire Oct. 31, 2025

<b>Job Title</b>	Development Officer (College of Education)
<b>Department</b>	Constituency Development
<b>Institution</b>	Auburn University Auburn, Alabama
<b>Date Posted</b>	Dec. 2, 2024
<b>Application Deadline</b>	Open until filled
<b>Position Start Date</b>	Available immediately
<b>Job Categories</b>	Other Administrative Categories
<b>Academic Field(s)</b>	Development/Institutional Advancement
<b>Job Website</b>	<a href="https://www.auemployment.com/postings/50075">https://www.auemployment.com/postings/50075</a>

**Apply By Email**

**Job Description**

**Auburn Advancement and the College of Education is excited to begin the search for a Development Officer to join our philanthropy team!** This position is vital in building lasting relationships and securing the resources needed to support Auburn Advancement and Auburn University's philanthropic mission.

**What You'll Do:**

- **Identify and Cultivate Prospects:** Discover and build relationships with potential major giving prospects through research, initial contact ratings, peer reviews, and other resources. Understand the passions and interests of prospects to align their philanthropic goals with Auburn's mission.
- **Solicit and Secure Gifts:** Engage with prospects to solicit major gifts through person-to-person visits, group presentations, and phone calls. Present compelling cases for support, highlighting the transformative power of their contributions.

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- **Stewardship and Engagement:** Show gratitude for donations through personalized acknowledgements, and keep donors informed and involved by attending events and maintaining regular contact. Ensure donors feel valued and connected to the impact of their gifts.
- **Champion Philanthropy:** Impact a culture of giving for Auburn University, encouraging alumni and stakeholders to support the university's mission and vision. Foster a sense of pride and ownership among donors, showcasing the transformative impact their gifts have on Auburn's future.

### Why You'll Love It Here:

- **Impactful Work:** Your efforts will directly contribute to the growth and success of Auburn University and its priorities.
- **Collaborative Environment:** Join a team of dedicated professionals who are committed to making a difference.
- **Purpose Driven Work:** Align your passion and fulfillment to your work, where you're trusted to reach your full potential and achieve your pinnacle career experience.
- **Culture by Design:** Thrive in a culture that champions respect, accountability, and professional development.

**About Advancement:** Now is the perfect time to join Auburn Advancement, a dynamic team encompassing Operations and Strategy, Culture and Talent, Engagement, Philanthropy, and Communications. Under the visionary leadership of Senior Vice President Rob Wellbaum - a seasoned and respected advancement professional - our organization is set to revolutionize the future of Advancement.

### About Auburn:

At Auburn, our work changes lives. Ranked by U.S. News and World Report as a premier public institution, Auburn University is dedicated to shaping the future of the people of Alabama, the nation, and the world through forward-thinking education, life-enhancing research, scholarship and selfless service. Auburn is nationally recognized for its commitment to academic excellence, community outreach, positive work environment, student engagement, and thriving community.

**\*The nature of this role is highly externally focused, requiring frequent travel and meetings on and off campus during regular and non-traditional business hours, and is therefore expected to operate with high-levels of autonomy\***



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**Contact Information**

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

**Contact**

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