

Development Officer/Senior Major Gift Officer - Samuel
Ginn College of Engineering
Auburn University

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Posted Jul. 30, 2024, set to expire Dec. 12, 2024

Job Title	Development Officer/Senior Major Gift Officer - Samuel Ginn College of Engineering
Department	Constituency Development
Institution	Auburn University Auburn, Alabama
Date Posted	Jul. 30, 2024
Application Deadline	Open until filled
Position Start Date	Available immediately
Job Categories	Other Administrative Categories
Academic Field(s)	Development/Institutional Advancement
Job Website	https://www.auemployment.com/postings/47361

Apply By Email

Job Description

[Auburn Advancement and the Samuel Ginn College of Engineering](#) is excited to begin the search for a **Development Officer or Senior Major Gift Officer to join our philanthropy team! This position is vital in building lasting relationships and securing the resources needed to support Auburn Advancement and Auburn University's philanthropic mission.**

What You'll Do:

- **Identify and Cultivate Prospects:** Discover and build relationships with potential major giving prospects through research, initial contact ratings, peer reviews, and other resources. Understand the passions and interests of prospects to align their philanthropic goals with Auburn's mission.
- **Solicit and Secure Gifts:** Engage with prospects to solicit major gifts through person-to-person visits, group presentations, and phone calls. Present compelling cases for support, highlighting

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the transformative power of their contributions.

- Stewardship and Engagement: Show gratitude for donations through personalized acknowledgements, and keep donors informed and involved by attending events and maintaining regular contact. Ensure donors feel valued and connected to the impact of their gifts.
- Champion Philanthropy: Impact a culture of giving for Auburn University, encouraging alumni and stakeholders to support the university's mission and vision. Foster a sense of pride and ownership among donors, showcasing the transformative impact their gifts have on Auburn's future.

Why You'll Love It Here:

- Impactful Work: Your efforts will directly contribute to the growth and success of Auburn University and its priorities.
- Collaborative Environment: Join a team of dedicated professionals who are committed to making a difference.
- Purpose Driven Work: Align your passion and fulfillment to your work, where you're trusted to reach your full potential and achieve your pinnacle career experience.
- Culture by Design: Thrive in a culture that champions respect, accountability, and professional development.

The Samuel Ginn College of Engineering is a vibrant and innovative environment at Auburn University. Under the dynamic leadership of Dean Mario Eden, the college has reached new heights in research and education. Dean Eden has been instrumental in advancing the colleges programs. His visionary leadership in process systems engineering, sustainability, and energy solutions continues to propel Auburn forward as a premier hub for engineering excellence.

Now is the perfect time to join Auburn Advancement, a dynamic team encompassing Operations and Strategy, Culture and Talent, Engagement, Philanthropy, and Communications. Under the visionary leadership of Senior Vice President Rob Wellbaum - a seasoned and respected advancement professional - our organization is set to revolutionize the future of Advancement.

The nature of this role is highly externally focused, requiring frequent travel and meetings on and off campus during regular and non-traditional business hours, and is therefore expected to operate with high-levels of autonomy



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Contact Information

Please reference Academickeys in your cover letter when
applying for or inquiring about this job announcement.

Contact

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