

Associate Vice President for Economic Development
University at Buffalo, The State University of New York

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Posted Nov. 15, 2023, set to expire Aug. 4, 2024

Job Title	Associate Vice President for Economic Development
Department	Research and Economic Development
Institution	University at Buffalo, The State University of New York Buffalo, New York
Date Posted	Nov. 15, 2023
Application Deadline	Open until filled
Position Start Date	Available immediately
Job Categories	Associate Vice-(Provost/Chancellor)
Academic Field(s)	Development/Institutional Advancement
Job Website	https://www.ubjobs.buffalo.edu/postings/46503
Apply By Email	
Job Description	

Position Summary

University at Buffalo seeks a dynamic individual to lead UB's economic development and industry engagement initiatives as the Associate Vice President for Economic Development (AVPED). The AVPED will develop partnerships with industry and government entities to promote economic development in Western New York and beyond. The incumbent will foster innovation and entrepreneurship on campus while promoting UB's research portfolio to external stakeholders. The AVPED will report directly to the Vice President for Research and Economic Development (VPRED) and serve on the VPRED senior leadership team.

Primary Duties and Responsibilities

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- Promote UB's research and technology to industry.
- Secure external funding to grow UB's economic development programs.
- Collaborate with faculty and industry stakeholders to seed new partnerships and grow research and entrepreneurship at UB.
- Lead outreach efforts to drive commercialization of UB technologies and ensure UB is represented at various economic development organizations.
- Work with industry leaders and UB stakeholders to align education and training courses with local workforce needs.
- Lead and develop a team of approximately 20 staff, including UB's Technology Transfer Office.
- Ensure, lead and create programs that support UB's diversity and inclusion goals in all aspects of economic development.
- Knowledge of and experience working with economic development organizations and programs.
- Strong understanding of local ecosystems and how to navigate the organizations who provide various resources to assist innovation and entrepreneurship.
- Develops and implements long range plans, near term operating practices and policy initiatives to further entrepreneurship, industry collaboration, technology commercialization and technology-based economic development endeavors throughout the region as fostered by the University.
- Promotes and coordinates UB's role as a resource for economic development leading community engagement, communications and marketing activities that demonstrate the University's economic development contributions and attract industry collaboration and funding.
- Identifies specific gaps in University programs based on industry demands and works with deans and administrators to develop, fund and implement initiatives in response to demand including programs that build research expertise in areas of keen interest to industry.
- Convenes a standing campus-wide committee responsible for identifying and addressing policy and programmatic issues impacting economic development.
- Provides leadership to build strategic alliances with industry and state agencies targeted to facilities, research, workforce development and service programs responsive to economic development needs of the university.
- Collaborates closely with key public officials, non-profit officials and community leaders engaged in economic issues.

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Outstanding Benefits Package

Working at UB comes with benefits that exceed salary alone. There are personal rewards including comprehensive health and retirement plan options. We also focus on creating and sustaining a healthy mix of work, personal and academic pursuit – all in an effort to support your work-life effectiveness. Visit our benefits website to learn about our [benefit packages](#).

About The University at Buffalo

The University at Buffalo (UB) #ubuffalo is one of America's leading public research universities and a flagship of the State University of New York system, recognized for our excellence and our impact. UB is a premier, research-intensive public university dedicated to academic excellence. Our research, creative activity and people positively impact the world. Like the city we call home, UB is distinguished by a culture of resilient optimism, resourceful thinking and pragmatic dreaming that enables us to reach others every day. Visit our website to learn more about the [University at Buffalo](#).

University at Buffalo is an affirmative action/equal opportunity employer and, in keeping with our commitment, welcomes all to apply including veterans and individuals with disabilities.

Minimum Qualifications

- Education- An earned Master's degree in Public Administration, Economic Development, Urban Planning or a closely related field; doctorate preferred.
- 10 years of experience in commercialization, tech transfer, entrepreneurship, strategic partnerships, or a similar field, or an equivalent combination of education and experience.
- Experience- Eight years of increasingly progressive management experience.
- Demonstrated commitment to developing regional economies and growing industrial ecosystems.
- Demonstrated success leading multi-institutional and multi-sector teams in pursuit of federal funding opportunities.
- Proven record translating intellectual property into new business ventures.
- Demonstrated, successful experience working with industry, community organizations, professional organizations, elected officials, and government agencies.
- Proven track record as a leader capable of working with various constituents and leading projects to completion.

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Contact Information

Please reference Academickeys in your cover letter when
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Contact

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