

Director, Startup Ventures
University at Buffalo, The State University of New York

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Posted May 11, 2022, set to expire Sep. 10, 2022

Job Title	Director, Startup Ventures
Department	Business and Entrepreneur Partnerships
Institution	University at Buffalo, The State University of New York Buffalo, New York
Date Posted	May 11, 2022
Application Deadline	Open until filled
Position Start Date	Available immediately
Job Categories	Director/Manager
Academic Field(s)	Development/Institutional Advancement Administration - General
Job Website	https://www.ubjobs.buffalo.edu/postings/34913

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Job Description

The Director, Startup Ventures at the University at Buffalo, department of <https://www.buffalo.edu/partnerships/about/programs/seed-fund.html> Business & Entrepreneurship partnerships will lead efforts to catalyze more innovations from faculty, students, partners and regional entrepreneurs to move from idea to market through startup formation and growth in the Buffalo area. You will lead and expand entrepreneur support services and programs with a goal of increasing success rate and velocity of qualified startups to maximize value creation in Western New York.

Key Responsibilities Include:

Driving the Vision and Execution of Startup Ventures (SUV)

* Develop and implement initiatives/programs to increase the success rate and velocity of qualified startups to maximize value creation.

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- * Empower the team to support and grow these initiatives
- * Monitor, track and report on progress

Fund Management

- * Manage a \$13.5 million technology commercialization proof of concept and seed investment fund. Working with BEP Marketing team to develop marketing that will support the activities.

Building an Effective Network

- * Build an effective network of mentors, advisors and entrepreneurs to advance the innovations to market.
- * Enhance collaboration and connections to the broader Western New York entrepreneur ecosystem.

Leadership

- * Responsible for actively providing an inclusive environment through role modeling inclusive behaviors and providing equitable opportunities for all in the recruitment, interview, hiring, coaching and development, promotion and recognition of BEP employees.
- * Effectively manage, mentor, and develop the team.

You will be successful in this role if you are driven by making an impact in the community, finding creative solutions to get results, enjoy engaging with diverse perspectives, collaborating and influencing others, and are committed to the growth and development of your team.

Outstanding Benefits Package Working at UB comes with benefits that exceed salary alone. There are personal rewards including comprehensive health and retirement plan options. We also focus on creating and sustaining a healthy mix of work, personal and academic pursuit - all in an effort to support your work-life effectiveness. Visit our benefits website to learn about our benefit packages.

About UB The University at Buffalo is SUNY's most comprehensive public research university, and an outstanding place to work. UB amplifies ambition for faculty and staff by offering endless possibilities to achieve more. Here, people from all backgrounds and cultures challenge and inspire each other to discover, learn and succeed. Dedicated staff and engaged faculty collaborate to further knowledge and understanding, and develop tenacious graduates who are valued for their talents and their impact on global society. Visit our website to learn more about the University at Buffalo.

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Contact Information

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

Contact

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